



UMass | Dartmouth

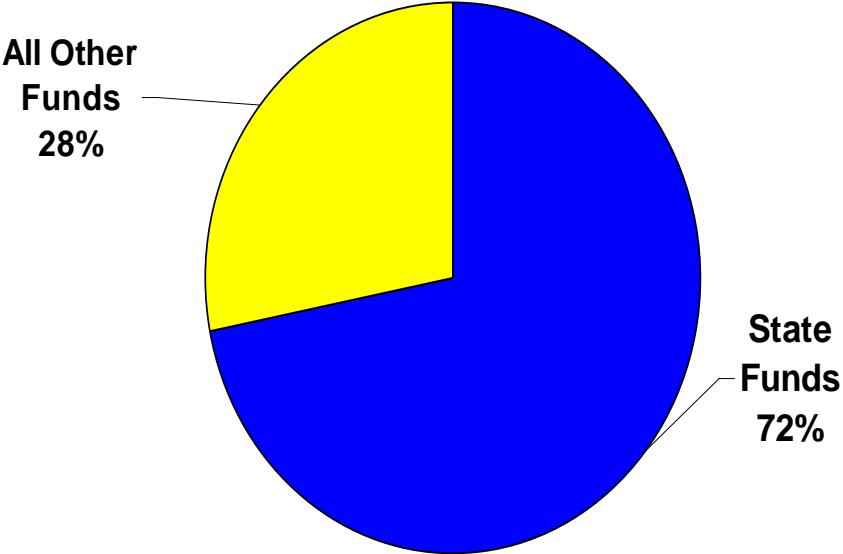
Campus Town Meeting

May 14, 2009

*A plan to position UMass Dartmouth
during a period of financial challenge
and emerging opportunities*

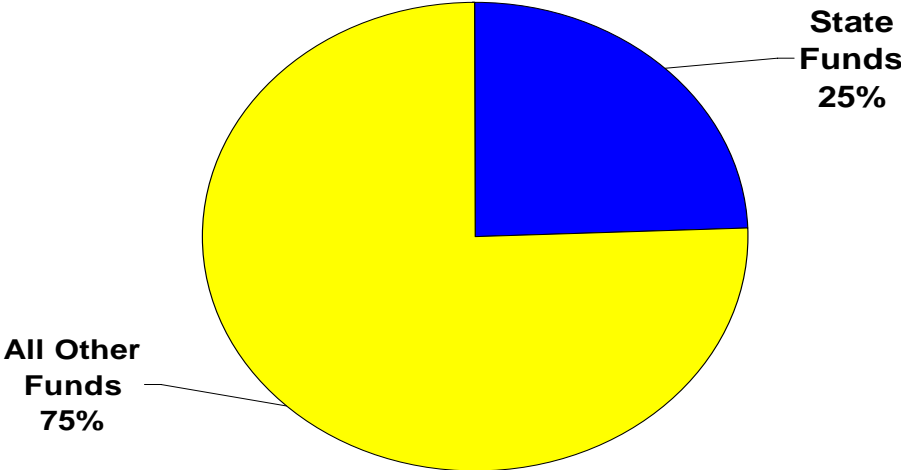
Entitlement Environment

State Appropriation vs. All Other Funds - FY 1989



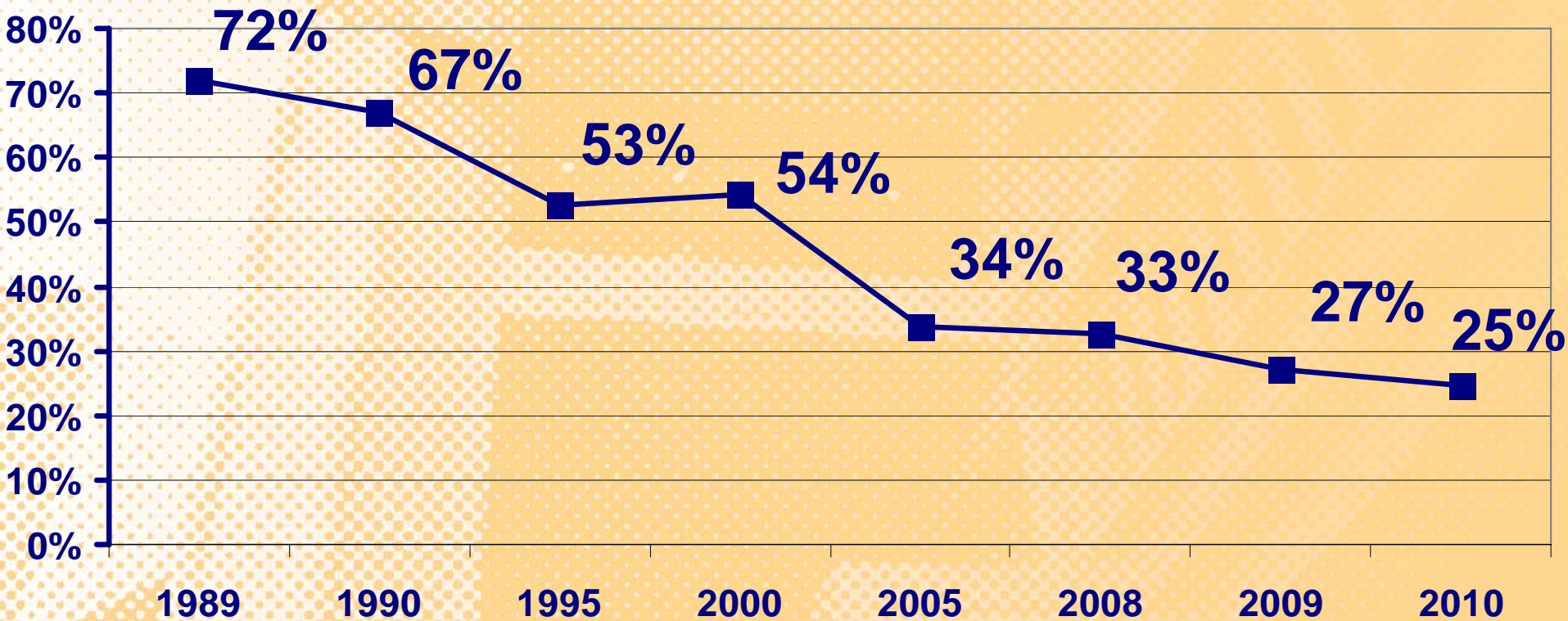
Competitive Environment

State Appropriation vs. All Other Funds - FY 2010



Declining State Support

% state appropriation



Available General Operating Revenue Sources FY 2010

Total State Allocation	\$45,598,909
Total Operating Fee Revenue	\$61,922,886
Total Earned Revenue	\$ 1,521,773
Total Special State Appropriation	<u>\$ 4,281,922</u>
Total of Operational Revenues	\$113,325,490

General Operating Expenses FY 2010

Continuing Expenses

Personnel Expense	\$71,745,734
Non-Personnel Expense	<u>\$45,207,524</u>

Total Continuing Operating Expenses

\$116,953,258

Opening FY 2010 Budget Shortfall

Total of Operational Revenues

\$113,325,490

Total Continuing
Operating Expenses

\$116,953,258

Available Revenue after
meeting Continuing Expenses

(\$3,627,768)

Mandated Ongoing & New Obligations in FY 2010

Mandated Increase in Reserve	(\$ 1,300,000)
Increase in Financial Aid	(\$ 2,300,000)
Increase in Connections Aid	(\$ 500,000)
Potential Student Rebates	(\$ 1,500,000)
Unfunded Step Increases FY10	(\$ 98,563)
Non-Unit Adjustments (1.5% <\$120K)	(\$ 54,862)
Barg. Unit Fee Freeze Benefit	(\$ 150,000)
Loan Pool Equipment Obligations	(\$ 223,787)
Total Mandated Obligations	(\$6,127,212)

Total FY 2010 Budget Shortfall

Total of Operational Revenues

\$113,325,490

Available Revenue after
meeting Continuing
& Mandated Expenses

(\$9,754,980)

Finding Solutions for FY 2010 Shortfall

	CSF Reductions	Alt. Funds	Stimulus Funds
Mandated On-Going & New Obligations			
Loss Investment/Oper.	(763,259)		\$763,259 *
Loss Endow./Scholarship			\$416,000 *
Loss Endow./Debt Serv.			\$750,000 *

* One-time investment in anticipation of market recovery

Finding Solutions for FY 2010 Shortfall

Doing Business Differently

	CSF Reductions	Alt. Funds	Stimulus Funds
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U.G. Admission Staff	(\$665,000)		\$665,000 *
Grad. Admission Staff	(\$241,000)		\$241,000 *
Invest/Enrollment Dev.	\$ 44,128		\$560,000 *
On-Line Program Dev.			\$200,000 *
Reduce Unit Positions	\$1,415,598		

* One-time investment ~ incentive to grow revenue

Finding Solutions for FY 2010 Shortfall

	CSF Reductions	Alt. Funds	Stimulus Funds
Operating Budget Reductions			
Reduce PTLs	(\$ 400,000)		
Operating Budget	(\$1,292,881)		
RIF Non-Unit	(\$1,160,547)		
RIF Unit Position	(\$2,739,934)		
Severance Payout			\$684,625*

* One-time with no replacement

Finding Solutions for FY 2010 Shortfall

	CSF Reductions	Alt. Funds	Stimulus Funds
Operating Budget Reductions (cont.)			
Crit. Needs - Permanent	(\$ 828,836)		
Crit. Needs – 1 Time Save	(\$1,466,842)		
FY10 Position/Alt Funds	(\$ 193,254)	\$193,254	
Transfer Student Payroll	(\$1,600,000)		\$1,600,000*

* One-time ~ with fee increase of \$1,500

Finding Solutions for FY 2010 Shortfall

Critical Investment for Future Revenue

	CSF Reductions	Alt. Funds	Stimulus Funds
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Acad.Prog. Dev./SEPPCE			\$225,000*
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Library Acquisitions			\$235,000**
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Case Statements/Fundraising			\$150,000***
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Lab/Class Renovations			\$450,000****
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* One-time ~ Incentive to grow

*** One-time ~ Generate Revenue

** One-time ~ Replace Endowment

**** One-time ~ Enhance Retention

Finding Solutions for FY 2010 Shortfall

Critical Investment for Future Revenue

(Cont.)

	CSF Reductions	Alt. Funds	Stimulus Funds
Faculty Start-up			\$175,000*
Research Bldg. Debt			\$350,000**
Campus-wide Security			\$325,000***
SMAST Bldg. Expansion			\$450,000****

* One-time ~ Starting Research

*** One-time ~ Enhance retention

** One-time ~ Free \$150K for Provost

**** One-time ~ To Leverage Capital Funds

Finding Solutions for FY 2010 Shortfall

Critical Investment for Future Revenue (Cont.)

CSF
Reductions

Alt.
Funds

Stimulus
Funds

Intellect. Property Patents
Grant Writers on Contract

\$150,000*

\$152,000**

* One-time ~ Generate Licensing Revenue

** One-time ~ Generate Proposals/ Increase Grant Revenues

Summary of Solutions for FY 2010 Shortfall

- CSF Budget Reductions ~ (\$9,891,827)
- Transfer to Alternative Funds ~ \$ 193,254

Repositioned for Future

Building a bridge to long-term stability

Building pride

Preserving quality & access

Maintaining mutual respect ~ shared burden

Leveraging emerging opportunities



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**“The question is not
whether we are able to change,
but whether we are changing fast enough”**

Angela Merkel, Chancellor of Germany

Meeting Challenges ~ Moving Forward

