

**Articulation Agreement**

**Institution: Massasoit Community College**

**Transfer Institution: UMass Dartmouth**

**Summary of Benefits:**

- **Guaranteed Acceptance with a minimum GPA of 2.5**
- **33% Tuition Reduction with minimum GPA of 3.0**
- **Guaranteed transfer of credits of all courses with a C- or better**
- **Guaranteed benefits of MassTransfer**
- **Students transfer with Junior status with regard to financial aid and registration**

<b>MCC: Business Administration: Marketing</b>	<b>Credit(s)</b>	<b>UMass Dartmouth: Marketing</b>	<b>Credit(s)</b>
<b>General &amp; Elective Courses</b>			
ENGL 101 English Composition I	3	ENL 101 Critical Writing & Reading I	3
ENGL 102 English Composition II	3	ENL 102 Critical Writing & Reading II	3
BUSN 301 Organizational Behavior	3	MGT 201 Leadership, Teamwork and Collaboration	3
MATH 121 + 122 Topics in Mathematic I & II (Math Elective & General Elective at MCC) Both classes at MCC must be taken in order to receive the following credits	6	MTH 146 Finite Mathematics MTH 800 Mathematics Elective	6
ACCT 105 Principles of Financial Accounting I	4	FRE 800 Free Elective	3
ACCT 106 Principles of Financial Accounting II	4	ACT 211 Principles of Accounting I	3
ACCT 107 Managerial Accounting	3	ACT 212 Principles of Accounting II	3
Science Elective	3/4	The Natural World Requirement	3/4
ECON 201 Principles of Economics I	3	ECO 232 Principles of Macroeconomics	3
Business Elective	3	FRE 800 Free Elective	3
BUSN 201 Business Law I	3	MGT 312 Legal Framework of Business	3
BUSN 113 Managerial Communication	3	ENL 265 Business Communication	3
ACCT 302 Computerized Business Applications	3	FRE 800 Free Elective	3
BUSN 110 Intro to Business	3	MIS 101 The Business Organization	3
ECON 202 Principles of Economics II	3	ECO 231 Principles of Microeconomics	3
BUSN 123 Advertising	3	FRE 800 Free Elective	3
BUSN 122 Sales	3	FRE 800 Free Elective	3
BUSN 120 Principles of Marketing	3	MKT 311 Principles of Marketing	3
BUSN 124 Retailing	3	FRE 800 Free Elective	3
<b>Total Credits</b>	<b>62/63</b>	<b>Total Credits</b>	<b>60/61</b>

**Spring 2014**